### **CURRICULUM M.A. DIGITAL MARKETING**

## **DISTANCE LEARNING, 60 ECTS credits**

Semester		er	Modulo	Course Code	Course	ECTS	Type of Eyam
FT	PTI	PT II	Module Course Code Course	Course	credits		
1. Semester	1. Semester	1. Semester	Online and Social Media Marketing	DLMWOM01_E	Online and Social Media Marketing	5	Case Study
			Performance Marketing: Search and Social	DLMOMPMSS01_E	Performance Marketing: Search and Social	5	Written Assignment
			Performance Marketing: Affiliate and Mail	DLMOMPMAM01_E	Performance Marketing: Affiliate and Mail	5	Oral Assignment
		ster	Digital Analytics and Strategies	DLMMADAS01_E	Digital Analytics and Strategies	5	Case Study
	Semester	Semes	Applied Research	DLMAF01_E	Applied Research	5	Written Assignment
		2. §	Project: Agile Online Marketing	DLMOMPAOM01_E	Project: Agile Online Marketing	5	Project Report
2. Semester	2. §	3. Iester	Seminar: Marketing Responsibility	DLMMASMR01_E	Seminar: Marketing Responsibility	5	Research Essay
	3. Semester	(11)	ELECTIVE A*		e.g. E-Commerce	10	
		4.	Master Thesis	DLMMTHES01	Master Thesis	14	Master Thesis
				DLMMTHES02	Colloquium	1	Presentation: Colloquium

## **(i)**

 $You \ can \ find \ more \ information \ about \ your \ degree \ program \ in \ the \ module \ handbook \ on \ our \ website.$ 

# INTERNATIONAL UNIVERSITY OF APPLIED SCIENCES

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You've already planned out exactly how your course schedule should look? Wonderful!

The IU International University of Applied Sciences offers you the flexibility to choose any module you like from any semester. You can work on a number of modules at the same time or one by one.



At the beginning, choose modules that particularly interest you or that you can use directly in your job. This motivates you and gives you success right from the start.



\* Elective: Choose one module

FT: Full-Time, 12 months PT I: Part-Time I, 18 months PT II: Part-Time II, 24 months

#### **Elective A**

SEA and Social Media Marketing

Data Driven Marketing and Controlling

Mobile Marketing

60 ECTS credits

E-Commerce

Innovation and Entrepreneurship

Product Development and Design Thinking

Sales, Pricing and Brand Management

Artificial Intelligence

Communication and Public Relations

Salesforce Consultant Specialization

Salesforce Developer Specialization

Process Management with Scrum

Project Management with Prince2

Big Data Applications
Data Science and Analytics

**Business Analyst** 

Communitymanagement and Online-Communication

Social Media Creation

Neuromarketing

Social Media Campaigns and Storytelling

Growth Hacking and Conversion Rate Optimization

Consumer Behaviour and Digital Business Models

Al and Mastering Al Prompting